



KOZMINSKI UNIVERSITY

ENGLISH LANGUAGE TAUGHT COURSES FOR INCOMING EXCHANGE STUDENTS IN 2019/2020

- ✓ The number of spots on each course are limited.
- ✓ The courses will be selected by the student in the Kozminski Virtual University 2 weeks before the semester starts following the rule “first come, first served”.
- ✓ Learning Agreement should be submitted after completing course selection in the Kozminski Virtual University.
- ✓ The conflicts in the schedule may occur as the courses come from different majors, semesters and levels.
- ✓ Students are allowed to mix courses from different majors and semesters (within the program e.g. 2nd, 4th, 6th semester of the Bachelor program).
- ✓ Students should choose the courses from their level of study
(undergraduate students -> Bachelor; graduate students -> Master; Law students -> both Bachelor and Master)
- ✓ Law students may choose also business courses unless their home University does not approve it.
- ✓ Students speaking Polish are highly recommended to select some courses taught in Polish language. The offer is very diverse. Please ask for more information at aryniewicz@kozminski.edu.pl
- ✓ Polish language course is open for all students no matter which level they are enrolled on.
- ✓ Remember that you can collect max. **35 ECTS/semester**.



KOZMINSKI UNIVERSITY

Subject	Hours	ECTS	Major	Level	Year of studies	Semester
Polish for Exchange Students	30	3	All majors	Bachelor & Master	All years	Fall 2019
Business English for LCCI (Advanced level only)	60	3	All majors	Bachelor & Master	All years	Fall 2019
Foreign language: German/Spanish (level: basic, intermediate, advanced)	60	3	All majors	Bachelor & Master	All years	Fall 2019
EU Environmental Law	20	4	Law	Bachelor & Master	All years	Fall 2019
European Courts of Justice: Judgements	20	4	Law	Bachelor & Master	All years	Fall 2019
EU Criminal Law	20	4	Law	Bachelor & Master	All years	Fall 2019
Comparative Law	20	4	Law	Bachelor & Master	All years	Fall 2019
International Law	30	4	Law	Bachelor & Master	All years	Fall 2019
EU Institutional Law	30	4	Law	Bachelor & Master	All years	Fall 2019
European Business Law	30	4	Law	Bachelor & Master	All years	Fall 2019
International Business Law	20	4	Law	Bachelor & Master	All years	Fall 2019
Principles of Management	30	5	Finance & Accounting	Bachelor	I st	Fall 2019
Preparing Financial Statements	30	5	Finance & Accounting	Bachelor	I st	Fall 2019
Introduction to Organisational Behaviour	30	4	Finance & Accounting	Bachelor	I st	Fall 2019
Microeconomics	30	5	Finance & Accounting	Bachelor	I st	Fall 2019
Quantitative Methods I	45	5	Finance & Accounting	Bachelor	I st	Fall 2019
Computer Science	20	3	Management	Bachelor	I st	Fall 2019



KOZMINSKI UNIVERSITY

Ethics in Business	30	3	Management	Bachelor	1st	Fall 2019
Principles of Management (lecture)	30	3	Management	Bachelor	1st	Fall 2019
Principles of Management (workshops)	30	4	Management	Bachelor	1st	Fall 2019
Principles of Law	12	3	Management	Bachelor	1st	Fall 2019
Quantitative Methods	30	4	Management	Bachelor	1st	Fall 2019
Interpersonal Communication	30	4	Management	Bachelor	1st	Fall 2019
Ethics in Finance and Accounting	20	2	Finance & Accounting	Bachelor	2nd	Fall 2019
Statystyka (Statistics)	30	4	Finance & Accounting	Bachelor	2nd	Fall 2019
Financial and Tax Reporting	45	5	Finance & Accounting	Bachelor	2nd	Fall 2019
Managerial Accounting	45	5	Finance & Accounting	Bachelor	2nd	Fall 2019
Corporate Finance I	45	5	Finance & Accounting	Bachelor	2nd	Fall 2019
Startups and Business Plan	45	4	Finance & Accounting	Bachelor	2nd	Fall 2019
Preparation for Professional Qualifications ACCA/CFA/CIMA	20	2	Finance & Accounting	Bachelor	2nd	Fall 2019
HR Management	30	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Design for Corporate Identity	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Youth Organizations Management	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Customer Knowledge Management	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Intercultural Communication Competences	20	3	Management	Bachelor	2nd	Fall 2019



KOZMINSKI UNIVERSITY

Elective Course – International Management of Luxury Brand	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course – Personal Finance	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course – Creativity Lab	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course – Psychology of Money	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Anatomy of Decision-Making	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Digital Transformation - Case Studies	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Innovation and Knowledge Management	20	3	Management	Bachelor	2nd	Fall 2019
Elective Course - Business Psychology	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Behavioural Economics	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Public Appearances	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Intellectual Entrepreneurship	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Marketing in Creative Industries	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Customer Value Management	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Innovations in the Digital Era	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course - Social Media and Electronic Business Communication	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course – Psychological Contract and Quality of Working Life	30	4	Management	Bachelor	2nd	Fall 2019
Elective Course – Business History	30	4	Management	Bachelor	2nd	Fall 2019



KOZMINSKI UNIVERSITY

Business Plan	30	3	Finance & Accounting	Bachelor	3rd	Fall 2019
Business Simulation Games	30	2	Finance & Accounting	Bachelor	3rd	Fall 2019
Financial Reporting	30	3	Finance & Accounting	Bachelor	3rd	Fall 2019
International Accounting and Finance	30	2	Finance & Accounting	Bachelor	3rd	Fall 2019
Public Finance	30	2	Finance & Accounting	Bachelor	3rd	Fall 2019
Financial Management	30	3	Finance & Accounting	Bachelor	3rd	Fall 2019
Value Based Management	30	3	Finance & Accounting	Bachelor	3rd	Fall 2019
European Union Functioning	16	2	Management	Bachelor	3rd	Fall 2019
Business Plan	30	3	Management	Bachelor	3rd	Fall 2019
Corporate and Business Law	30	3	Management	Bachelor	3rd	Fall 2019
Organizational Behavior - Network Analysis	30	3	Management	Bachelor	3rd	Fall 2019
Internationalization of Business	30	3	Management	Bachelor	3rd	Fall 2019
Cross-cultural Communication	30	3	Management	Bachelor	3rd	Fall 2019
New Venture Creation	30	3	Management	Bachelor	3rd	Fall 2019
Family Business Development	30	3	Management	Bachelor	3rd	Fall 2019
Entrepreneurial Marketing	30	3	Management	Bachelor	3rd	Fall 2019
Marketing Research	30	3	Management	Bachelor	3rd	Fall 2019
Internet Marketing	30	3	Management	Bachelor	3rd	Fall 2019
Innovations in Marketing	30	3	Management	Bachelor	3rd	Fall 2019
Organization Theory	30	3	Management	Bachelor	3rd	Fall 2019
Advanced Corporate Finance	40	5	Finance & Accounting	Master	1st	Fall 2019



KOZMINSKI UNIVERSITY

Corporate Financial Reporting	40	5	Finance & Accounting	Master	I st	Fall 2019
Quantitative and Qualitative Research Methods	30	4	Finance & Accounting	Master	I st	Fall 2019
Communication and Negotiation Skills	30	2	Finance & Accounting	Master	I st	Fall 2019
Advanced Macroeconomics	30	4	Finance & Accounting	Master	I st	Fall 2019
Modern Banking Systems	20	3	Finance & Accounting	Master	I st	Fall 2019
Introduction to AML and Compliance in Banking	20	2	Finance & Accounting	Master	I st	Fall 2019
Advanced Corporate Finance	28	5	Finance & Accounting	Master Part-time	I st	Fall 2019
Corporate Financial Reporting	28	5	Finance & Accounting	Master Part-time	I st	Fall 2019
Quantitative and Qualitative Research Methods	24	4	Finance & Accounting	Master Part-time	I st	Fall 2019
Communication and Negotiation Skills	16	2	Finance & Accounting	Master Part-time	I st	Fall 2019
Advanced Macroeconomics	24	4	Finance & Accounting	Master Part-time	I st	Fall 2019
Modern Banking Systems	16	3	Finance & Accounting	Master Part-time	I st	Fall 2019
Introduction to AML and Compliance in Banking	16	2	Finance & Accounting	Master Part-time	I st	Fall 2019
Management in Context & Contemporary Management Theory	30	5	Management	Master	I st	Fall 2019
Application of Mathematical Statistics	30	5	Management	Master	I st	Fall 2019
International Business Strategy	30	4	Management	Master	I st	Fall 2019
Artificial Intelligence in Business	30	4	Management	Master	I st	Fall 2019
Research Methods	30	5	Management	Master	I st	Fall 2019
Accounting for Strategic Decisions	30	3	Management	Master	I st	Fall 2019



KOZMINSKI UNIVERSITY

Innovativeness and Creativity	30	4	Management	Master	1st	Fall 2019
Management in Context & Contemporary Management Theory	24	5	Management	Master Part-time	1st	Fall 2019
Application of Mathematical Statistics	24	5	Management	Master Part-time	1st	Fall 2019
International Business Strategy	24	4	Management	Master Part-time	1st	Fall 2019
Artificial Intelligence in Business	24	4	Management	Master Part-time	1st	Fall 2019
Research Methods	24	5	Management	Master Part-time	1st	Fall 2019
Accounting for Strategic Decisions	20	3	Management	Master Part-time	1st	Fall 2019
Innovativeness and Creativity	20	4	Management	Master Part-time	1st	Fall 2019
Mergers and Acquisitions	30	3	Finance & Accounting	Master	2nd	Fall 2019
Advanced Methods for Performance Management	30	3	Finance & Accounting	Master	2nd	Fall 2019
Finance Simulation Games	30	3	Finance & Accounting	Master	2nd	Fall 2019
Portfolio Analysis	30	4	Finance & Accounting	Master	2nd	Fall 2019
Innovations in Investment Project Appraisal	30	4	Finance & Accounting	Master	2nd	Fall 2019
Derivatives Valuation and Advanced Risk Management	30	4	Finance & Accounting	Master	2nd	Fall 2019
Alternative Investments	30	4	Finance & Accounting	Master	2nd	Fall 2019
Taxes in Corporate Strategy	60	8	Finance & Accounting	Master	2nd	Fall 2019
Advanced Audit and Assurance	60	8	Finance & Accounting	Master	2nd	Fall 2019
Mergers and Acquisitions	24	3	Finance & Accounting	Master Part-time	2nd	Fall 2019



KOZMINSKI UNIVERSITY

Advanced Methods for Performance Management	24	3	Finance & Accounting	Master Part-time	2nd	Fall 2019
Finance Simulation Games	24	3	Finance & Accounting	Master Part-time	2nd	Fall 2019
Portfolio Analysis	24	4	Finance & Accounting	Master Part-time	2nd	Fall 2019
Innovations in Investment Project Appraisal	24	4	Finance & Accounting	Master Part-time	2nd	Fall 2019
Derivatives Valuation and Advanced Risk Management	24	4	Finance & Accounting	Master Part-time	2nd	Fall 2019
Alternative Investments	24	4	Finance & Accounting	Master Part-time	2nd	Fall 2019
Taxes in Corporate Strategy	48	8	Finance & Accounting	Master Part-time	2nd	Fall 2019
Advanced Audit and Assurance	48	8	Finance & Accounting	Master Part-time	2nd	Fall 2019
Entrepreneurship & New Venture Development	30	5	Management	Master	2nd	Fall 2019
Open Collaboration Communities	30	4	Management	Master	2nd	Fall 2019
Mergers & Aquisitions	30	4	Management	Master	2nd	Fall 2019
Strategic Negotiations	30	4	Management	Master	2nd	Fall 2019
Consulting Project	30	4	Management	Master	2nd	Fall 2019
New Product Development Process and Innovative Project Management	30	4	Management	Master	2nd	Fall 2019
Design Thinking and Service Design in the Innovation Processes	30	4	Management	Master	2nd	Fall 2019
Innovative Management Lab	30	4	Management	Master	2nd	Fall 2019
Entrepreneurship & New Venture Development	20	5	Management	Master Part-time	2nd	Fall 2019



KOZMINSKI UNIVERSITY

Open Collaboration Communities	20	4	Management	Master Part-time	2nd	Fall 2019
Mergers & Aquisitions	24	4	Management	Master Part-time	2nd	Fall 2019
Strategic Negotiations	24	4	Management	Master Part-time	2nd	Fall 2019
Consulting Project	24	4	Management	Master Part-time	2nd	Fall 2019

Elective Courses						
Subject	Hours	ECTS	Major	Level	Year of studies	Semester
Elective Course – Power, Influence and Persuasion in Business Communication	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Global Job-search	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Introduction to VBA for Excel in Financial Analysis	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Stock and Bond Issues	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Learn Effectively - Psychology and Neuroscience of Learning	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – International Management of Luxury Brand	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Customer Analysis	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Customer Journey	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Change Management	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019



KOZMINSKI UNIVERSITY

Elective Course – Risk Analysis	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Beverages and Wine Management	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Text Mining: Introduction to Content and Sentiment Analysis in Python NLTK	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Current Events in Business Management	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Business Model Redesign - Case Studies of Polish Companies	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Introduction to VBA for Excel in Financial Analysis	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Stock and Bond Issues	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Learn Effectively - Psychology and Neuroscience of Learning	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – International Management of Luxury Brand	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Customer Analysis	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Customer Journey	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Change Management	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Risk Analysis	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Beverages and Wine Management	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Text Mining: Introduction to Content and Sentiment Analysis in Python NLTK	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019



KOZMINSKI UNIVERSITY

Elective Course - Current Events in Business Management	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course - Business Model Redesign - Case Studies of Polish Companies	20	2	Finance and Accounting Management	Bachelor	3 rd year	Fall 2019
Elective Course – Populism and Alterglobalization	30	4	Management	Master	2 nd year	Fall 2019
Elective Course – The Language of Contracts	30	4	Management	Master	2 nd year	Fall 2019
Elective Course – Entrepreneurship in Emerging Economies	30	4	Management	Master	2 nd year	Fall 2019
Elective Course - Populism and Alterglobalization	30	4	Management	Master	2 nd year	Fall 2019
Elective Course – The Language of Contracts	30	4	Management	Master	2 nd year	Fall 2019
Elective Course – Entrepreneurship in Emerging Economies	30	4	Management	Master	2 nd year	Fall 2019
Elective Course – Improvement Management	20	4	Management Part-Time	Master	2 nd year	Fall 2019